

Message Text

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11

ACTION AID-59

INFO OCT-01 AF-10 ISO-00 PC-10 USIE-00 IO-14 INR-10 INRE-00

AGR-20 INT-08 COME-00 EB-11 IGA-02 SSO-00 DRC-01

RSC-01 /147 W

----- 123912

O R 221003Z JUN 74

FM AMEMBASSY NDJAMENA

TO SECSTATE WASHDC IMMEDIATE 8133

AMEMBASSY LAGOS IMMEDIATE

AMEMBASSY ROME IMMEDIATE

INFO AMEMBASSY NIAMEY

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AFDROUGHT

ROME FOR FODAG

E.O. 11652: N/A

SUBJECT: NIGERIAN TRUCKS FOR GRAIN SHIPMENTS TO CHAD

1. FAO REP MAIDUGURI PETERSON HAS ARRIVED N'DJAMENA WITH ASTOUNDING NEWS THAT NIGERIAN TRUCKS ARE UNABAILABLE CARRY GRAIN FROM MAIDUGURI TO N'DJAMENA AT RATE LESS THAN 23 NAIRA PER TON. THIS IS EQUIVELENT TO ABOUT 9,000 CFAF.

2. SOCOPAOMEANWHILE HAS NEGOTIATED FOR 100 NIGERIAN TRUCKS WITHIN RATE OF 5,700 CFAF AND HAS TODAY AND YESTERDAY BEGUN TO SEE RUSULTS WITH SOME 20 TRUCKS, MOST WITH 25 TON CAPACITY, ARRIVING. HEAD OF MAIDUGURI TRUCKERS ASSOCIATION HAS COMMITTED NIGERIAN TRUCKS TO ONE TRIP PER WEEK EACH AND IS ENTIRELY SATISFIED WITH 5,700 CFAF RATE WHICH IS WELL ABOVE STANDARD NIGERIAN RATE.

3. PETERSON NEGOTIATIONS MAIDUGURI APPARENTLY BASED ON LACK OF EXPERIENCE AND LACK OF INFORMATION ABOUT HISTORY OUR
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NEGOTIATIONS WITH CTT AND NIGERIANS. HIS WILLINGNESS TO DISCUSS

EXORBITANT RATES WITH MAIDUGURI TRUCKERS JEAPORDIZES EVERYTHING THAT DONORS HERE AND SOCOPAO HAVE ACCOMPLISHED TO DATE. FIGURES OF 23 NAIRA MUST NOT BE SERIOUSLY CONSIDERED BY ANY ADDRESSEE AND SHOULD NOT RPT. NOT BE UNDER ANY CIRCUMSTANCES COMMUNICATED TO OR FROM UN OR U.S. MISSIONS IN NIGERIA OR N'DJAMENA UNENCRYPTED. IF MAIDUGURI TRUCKERS HAVE IMPRESSION THAT PETERSON CAN DELIVER ON SUGGESTED RATE OF 23 NAIRA PER TON LONG HARD MONTHS OF MOST DIFFICULT NEGOTIATIONS WILL BE RUINED AND "POLITICAL" PROBLEMS FOR THIS EMBASSY, FOR FREIGHT FORWARDERS AND FOR OTHER DONORS WILL BE SERIOUS INDEED FOR WE OBTAINED REDUCTION FROM 8,000 CFAF TO 5,700 CFAF PER TON BY IMPLYING THAT SHIPMENTS WOULD BE CUT OFF IF RATE NOT REDUCED. IT WAS ALSO THIS LEVERAGE AND OUR DIVERSION GRAIN TO NIGER PROGRAM WHICH HELPED OBTAIN GOC AUTHORIZATION FOR NIGERIAN TRUCKS TO CARRY 12,000 TONS. IF GOC NOW LEARNS THAT OSRO IS PROPOSING TO PAY NIGERIAN TRUCKERS FAR HIGHER RATE THAN TO CTT WE WILL ALL BE IN TROUBLE.

DECON 1/7/75
MULCAHY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DISASTER RELIEF, CARGO HANDLING, TRUCKS, GRAINS, HIGHWAY TRANSPORTATION, VOLUNTARY AGENCIES, SHIPPING DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JUN 1974
Decaption Date: 01 JAN 1960
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To: STATE ROME
Type: TE
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